Physical. Virtual. Cloud.





# Physical and Virtual Backup and Data Recovery for the Modern Data Center

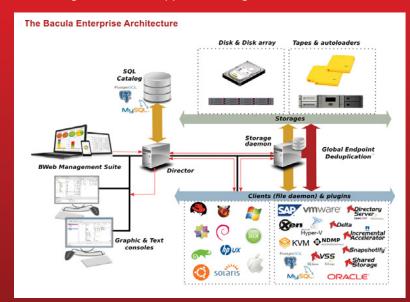
Bacula Enterprise Edition is the modern backup, restore and disaster recovery solution that does not penalize you for data volume.

# The cost effective scalable data protection solution for the most demanding IT environments

## **Enterprise Software - Modern Architecture**

Bacula Enterprise Edition ranks among the best-of-breed backup and recovery solutions in the industry today, delivering a complete feature set to meet the needs of the most demanding data centers, MSP's and cloud providers.

Bacula was designed from the ground up with flexibility, scalability and high security in mind. It uses an industry-standard SQL database, also supports relational database catalogs, has heterogeneous client support including Linux, OS X and Windows, as well as backup to disk, tape, virtual tape, robotic libraries and Cloud.



## Bacula Enterprise: a reliable, scalable and modern platform

Bacula Systems is humbled to count some of the world's most successful enterprises, managed service and cloud providers as its customers. With just an annual subscription fee (the customer chooses the service level) and no license fee, no per-CPU charge, no socket charges and no data volume charge, Bacula Systems is a low risk, high return investment. All subscriptions include Bacula Enterprise Edition, updates, upgrades and patches all complimented by our world class technical support. Remember: when you choose Bacula Systems you will get a backup and restore solution that works, without any latent cost surprises down the road driven by data volume, sockets or other obscure factors.



# No Data Volume Costs - No License Fees - No Vendor Lock-in

#### Reliability, Security and Convenience

Bacula Enterprise Edition is unique in its combination of functionality, scalability and reliability. Our technology includes Snapshots, advanced deduplication, single file restores, single mailbox restores and data verification, all in one platform, effortlessly spanning both physical and virtual environments.

- Centralized data control
- Highly configurable including for clusters, multiple OS's, disk, tape, virtual tape, robotic libraries and Cloud
- Scalable from a few machines to many thousands
- Simple offsite replication
- Bare Metal Recovery for both Linux and Windows platforms
- Deduplication on both the client and storage sides
- Integrated Snapshots and Virtual Full
- VM Performance Backup Suite for multiple hypervisors

#### **Highest Quality Support**

Bacula Systems entire business revolves around its offering highest quality support services that guarantee fast resolution of issues and the highest levels of customer satisfaction. Bacula Systems has an industry record customer retention rate. Our subscription includes:

- Multi-platform binary repository
- Extensive, helpful documentation
- Product advice and guidance
- Issue resolution by highly trained support professionals
- Unlimited number of tickets
- Patches and updates with fast turn-around time
- Industry-standard SLAs up to 24/7
- Best practices and knowledge base

#### Training Course from The Source

Bacula Systems delivers high quality technical training for Bacula Backup & Restore software, including best practices in data management. We offer two training courses:

The Administrator I Training Course is designed to help new or existing administrators of Bacula (community or Enterprise Edition) acquire the knowledge they need to install, configure and operate the solution in a production environment, quickly and effectively.

Available in: • English • German • French • Japanese

The Administrator II Training Course is the natural next step to acquire the highest level of expertise to design an Enterprise Backup and Recovery Solution, dealing with scalability, security, performance and other vital topics critical in complex or dynamic environments.

Available in: • English • German • French

#### A set of exclusive Enterprise Plugins

Bacula Enterprise Edition is enhanced by a constantly growing number of high-end plugins that allow you to easily optimize the backup and restore of your IT infrastructure. These include PostgreSQL, MSSQL, MySQL, Oracle, SAP, NDMP, NetApp, Delta, SAN Shared Storage, VMware, KVM, Hyper-V, Xen, Bare Metal Recovery, VSS, Active Directory and of course Deduplication. Simple. Focused. Smart.

#### BWeb Management Suite

BWeb™ is a comprehensive GUI management suite for Bacula Enterprise Edition that saves time and resources. It brings simple backup and data Recovery management. BWeb Management Suite enables you to rapidly exploit the large-enterprise capabilities of Bacula Enterprise Edition, with a wide range of features for deploying, managing, reporting, optimization and diagnostics. Easy. Fast. Powerful.



#### Selective Migration Plan

Bacula Systems offers a route from all open source versions to Bacula Enterprise Edition: the Selective Migration Plan. This special package of plugins, consulting and training fast-tracks your move to Bacula Enterprise Edition and its world-renowned professional support services. Fast. Easy. Supported.



#### Bacula Systems Partner Program

The Bacula Systems Partner Program is designed to help channel resellers and systems integrators expand their portfolio and integrate Bacula Enterprise Edition. The combination of local and customer-specific knowledge and services provided by partners, complemented by the Bacula Enterprise Edition software and support delivers a competitive, high-value solution to customers. Integrated. Supported. Trusted.



### Bacula for the Cloud

Bacula for the Cloud helps Managed Service Providers, Cloud Providers and Data Centers offering Cloud services operate more efficiently and profitably. Combining a full set of industry-specialized technical capability with an industry-tuned pricing model, allows providers to balance costs and revenues in line with their growth. Managed Service Providers and their customers can be safe in the knowledge that their environments are well protected and can offer their customers a self-service option. **Personalized. Effective. Smart.** 



#### Bacula Certified Training Centers

When booking a Bacula Training class, always make sure you are dealing with a Bacula Certified Training Center. These centers have been authorized by the creators of the Bacula training courses. They use an approved training process, copyrighted training materials and presentation content to ensure you take the maximum out of the courses. **Helpful. Informative. Certified.** 



#### The Bacula Systems Support Subscription - Peace of Mind

The Bacula Systems Support Subscription is a set of services and tools that enables your IT department to successfully deploy and run Bacula Enterprise in mission-critical environments. Our Support team, comprising the best Bacula professionals in the market place, are with you...and only one step behind them, our renowned Development Team.

		Lite	Standard	Bronze	Silver	Gold	Platinum
Subscription Basics	Maximum File daemons	10	50	200	500	2000	5000
	Authorized Contacts	1	_ 1	2	3	5	_ 5
	Number of platforms	2	_ 4	All	All	All	All
	Web Support	(1)	•	•	•		•
	Phone Support	O <sup>(2)</sup>	0	•	•	•	•
	Bacula Systems Certified Binaries	•	•	•	•	•	•
Response Committment	Severity 1	0	_ 1 D	6 H <sup>(4)</sup>	4 H	1 H	_ 1 H
	Severity 2	0	2 D	1 D	6 H	2 H	2 H
	Severity 3	0	3 D	3 D	1 D	1 D	1 D
	Severity 4	0	4 D	4 D	2 D	2 D	2 D
Additionnal services			(E)				
	Access to Plugins	0	(5)	<b>@</b>	_	<b>⊘</b>	_
	Access to Deduplication Volumes	0	0	0	•	•	•
	Access to Professional Services	0		<b>Ø</b>	<b>Ø</b>		<b>_</b>
	Access to Senior developers	0	0	0	0	•	•
	Access to funded development	0	0	0	<b>②</b>		<b>(4)</b>
	Training seats included per year 6	_				_	1
	PostgreSQL Catalog support	0	0	0	<b>Ø</b>	<b>②</b>	•
		(1) Included (4) D: Business	I in the subscription	•	uded - Not an option urchase <sup>(6)</sup> "Admin		<b>H</b> : Business Hours

## No Extra Cost Per Data Volume - No Extra Cost Per # Of CPUs - Lowest Resource Overhead



"Of those evaluated, Bacula Enterprise was the only product that worked with HPSS out -of-the-box without vendor development, provided multi-user access (BWeb), had encryption compliant with Federal Information Processing Standards, did not include capacity-based licensing model, and was available within budget"

Gustav J Barkstrom, Systems Administrator at SSAI (NASA Langley contractor)

Designed to safeguard today's rapidly evolving enterprise architectures, Bacula Enterprise Edition delivers the high-end features Managed Services Providers and Enterprises need for physical, virtualized and cloud environments at a fraction of the cost of proprietary vendors.

Bacula Enterprise Edition brings innovation with enterprise class stability, providing cost effective, modern, highly scalable backup and restore to the Enterprise. Thousands of organizations worldwide have adopted Bacula Enterprise in mission-critical environments thanks to its modern, modular, multi-threaded architecture and its almost unlimited scalability of implementation.

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# Bacula Enterprise Edition

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