

### **How Jellydish Benefits Retailers**

Benefit from the rapid growth of the silicone products category and drive incremental sales in your stores with this category-innovating line.

## How Jellydish Improves Store Revenue & Profit

**Add a margin-builder** to your assortment. Healthy margin to improve store profitability.

**Create in-store excitement** with an innovative product that solves shoppers' unmet needs. We have several SKUs and are committed to releasing new products every year to keep driving interest in the brand.

Market will grow as shoppers learn about this exciting newer category.

**Increase basket size** with this low-priced impulse purchase item by placing in-line next to garlic, or hang on peg near garlic presses.

## Marketing Programs To Drive Store Traffic & Sales

**PR:** Recently Featured in L Magazine, we will continue seeking editorial placement in regional/national print and TV media outlets focused on food, grocery and kitchen gadgets.

**Paid:** Placing online paid ads alongside a comprehensive digital marketing strategy to build interest in the brand and drive traffic to stores.

**Store Level:** Investment in vendor-funded retailer marketing such as TPRs, Circulars, Mobile Coupons, Direct Mail and POP displays.

#### **User Testimonials**

I sliced off the root-end of a garlic clove that was to go into a herbed roast chicken soup this p.m. and used your gadget, I was impressed. I can smash a clove with a broad-bladed knife, a la Wilma Flintstone, and then pick the flesh out from the skin, getting my fingertips all smelly in the process, but now I don't have to! Your "peeler" now permanently sits on top of my garlic holder.

Nice to meet you at the store earlier today. It works just like you showed me. Officially "Super-Mom" Approved!



#### **Projected Sales**

2+ units/store/week Retail Margin: 60%

#### Distribution

Independent Grocery Stores Hy-Vee (Local Locations) Kitchen Collection (225 Locations)

#### **Proposal**

**Location:** Kitchen Tools/Garlic, Produce Isle

**SRP:** *"* %ž++Ž\$4.99

Cost: \$55<sup>^</sup>/d/#S[Wdea` kfi

**Merchandise Presentation:** Pegged, Clip-Strip, Displays Available

**Assortment:** Single Count / Specify Color (\*Green= GR / Orange=OR)



# concentric

Call, email, go online or fax orders to 1-402-817-0066. *Thank You!* Questions? Call 1-402-261-6779 *www.myjellydish.com*